



What if you could...

- have more profitable sales?
- close more of your proposals/quotes?
- receive 50% upfront on every project?
- be paid within 24 hours by Wire or O/N Check?
- eliminate credit card fees on projects?
- have a competitive advantage over competition?
- compete on total solution value verse price alone?
- have all of the above?

Here's how...



Know the Benefits

- 50% paid in advance to Qualified Contractors
- Quicker, easier, & more convenient than a bank
- 2-6 hour credit decisions & easy documentation
- No financials required up to \$200,000
- New businesses can qualify for up to \$50,000
- Larger companies may not require a guarantee
- Does not show up on personal credit reports as debt
- No blanket liens on company assets or receivables
- Qualifies for same tax benefits as paying cash
- Total project financing, almost any type of asset
- 80% of companies finance some of their equipment

Explain the Process

- Include a payment quote with your proposal
- Client completes our simple application or applies online at www.FujitsuGeneralFinancing.com
- HKF notifies Contractor and Client of credit decision
- HKF emails the documents to the Client
- Client signs and returns documents to HKF
- HKF issues a PO and Deposit to Qualified Contractor
- HKF pays the final invoice upon of completion

****NEW: Assignment of Payment Program**

HKF upon request will pay your Distributor directly so you can save your terms or if it's a larger project and you need additional terms, you have them!!

Quote: Several Easy Options, it's your choice...

1. Online www.FujitsuGeneralFinancing.com
Click "Get A Quote" button
Enter 4 simple items, Click the "Calculate" button
View payments & receive an e-mail copy immediately
2. Download our New Phone App in the Store
Search "Horizon Keystone Calculator"
Click "Get A Quote" button
Enter 4 simple items, Click the "Calculate" button
View payments & receive an e-mail copy immediately
3. Request our excel desktop calculator e-mailed to you
4. Call us, we will send you the quote, or call your client

Invoice & Get Paid

- Bill to: Client / Ship to: Client; Same as a cash sale
 - *include equipment, tax, installation, & other soft costs
 - *include manufacturer & applicable Serial Numbers
 - *if deposit paid, final invoice must reflect deposit received
 - *deposit paid within 24-48 hours of receipt of documents
 - *final payment paid within 24-48 hours of installation
 - *available Payment Options: your choice
Wire / ACH / Overnight Check

Fujitsu Commercial Financing
Solutions Provided By: Horizon Keystone Financial - HKF
Phone: 800-606-0049 Fujitsu@horizonkeystone.com